# Labour Market Regulation and Employment in India's Registered Manufacturing Sector

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#### Introduction

- Labour laws mediate the relationship between employees, employers, and the government.
- The theoretical debate on the effect of labour regulation on employment has two distinct strands
  - Distortionist Government intervention gives suboptimal outcomes
  - Institutionalist Protects vulnerable, better bargaining power

## Literature Review

#### Distortionist

[Besley and Burgess, 2004] [Botero et al., 2004] [Sofi and Sharma, 2015] [Almeida and Carneiro, 2012]

#### Institutionalist

[Jha and Golder, 2008] [Deakin and Sarkar, 2011] [Bhandari and Sudarsan, 2016] [Nataraj et al., 2013]



#### India and Labour Laws

- The registered manufacturing sector is regulated by the Industrial Disputes Act, 1947
- Industrial Disputes Act
  - Federal Law
  - Can be amended at provincial level as well
  - Regulated conditions for retrenchment

## Research Question

What is the effect of pro-worker amendments to the number of total, permanent, and temporary workers in India's registered manufacturing sector?

## Data and Methodology

- World Bank Enterprise Survey 2014
  - Fiscal Year 2012-13
  - 9281 firms (total number of firms)
- Dataset
  - 2257 registered manufacturing firms
- Besley-Burgess Index
  - Pro-workers (+1)
  - Pro-Employers (-1)
  - Neutral (0)

## Basic Regression Equations

$$(totalworkers)_i = \alpha_0 + \alpha_1(law)_i + \alpha_2(sales)_i + \alpha_3(wage)_i + u_i$$
 (1)

$$(permanent)_i = \beta_0 + \beta_1(law)_i + \beta_2(sales)_i + \beta_3(wage)_i + \nu_i$$
 (2)

$$(temporary)_i = \gamma_0 + \gamma_1(law)_i + \gamma_2(sales)_i + \gamma_3(wage)_i + \mu_i$$
 (3)

We employ OLS, OLS with robust standard errors, and FGLS to compute the above equations

## **Expected Signs**

	(1)	(2)	(3)
VARIABLES	TOTAL	PERMANENT	TEMPORARY
law	negative	negative	positive
sales		positive	
wage		negative	

## Results

	(1)	(2)	(3)
VARIABLES	TOTAL	PERMANENT	TEMPORARY
law	-16.28***	-16.80***	0.261
	(3.697)	(3.689)	(0.903)
sales in million	0.147***	0.145***	0.00663***
	(0.0115)	(0.0115)	(0.00154)
wages in thousands	-0.264***	-0.261***	-0.0417**
	(0.073)	(0.0732)	(0.0179)
constant	97.49***	91.97***	11.21***
	(9.015)	(9.058)	(2.147)
Robust Std Errors	YES	YES	YES
Number of Observations	2175	2190	2193
R-square	0.351	0.349	0.032

### Robustness Checks

#### OLS with robust standard errors

	(1)	(2)	(3)
VARIABLES	TOTAL	PERMANENT	TEMPORARY
law	-8.580**	-8.440**	0.116
	(3.685)	(3.685)	(0.907)
sales	0.130***	0.128***	0.0057***
	(0.0115)	(0.0115)	(0.00161)
wage	-0.262***	-0.256***	-0.0455**
	(0.0716)	(0.0717)	(0.0187)
tabove	48.66*	64.13**	-2.061
	(27.49)	(27.65)	(4.961)
gov	4.775**	4.719**	-0.109
	(1.935)	(1.941)	(0.159)
expdum	54.36***	53.18***	1.664
	(7.397)	(7.421)	(1.421)
ezone	58.10**	51.61**	3.249
	(25.93)	(24.65)	(4.030)
newcap	15.75***	13.55**	4.264***
	(5.546)	(5.539)	(1.109)
constant	59.62***	49.32***	10.62***
	(12.92)	(13.13)	(2.943)
Robust Std Errors	`YES´	`YES´	`YES´
Number of Observations	2175	2190	2193
R-square value	0.398	0.394	0.042

#### Robustness Checks

#### Feasible Generalized Least Squares Estimation

	(1)	(2)	(3)
VARIABLES	TOTAL	PERMANENT	TEMPORARY
law	-8.580**	-8.440**	0.116
	(4.144)	(4.136)	(0.849)
sales	0.130***	0.128***	0.0057***
	(0.0044)	(0.0043)	(0.00084)
wage	-0.262***	-0.256***	-0.0455* <sup>*</sup> *
	(0.0734)	(0.0733)	(0.015)
tabove	48.66*	64.13**	-2.061
	(27.45)	(27.41)	(5.626)
gov	4.775***	4.719***	-0.109
_	(0.842)	(0.844)	(0.173)
expdum	54.36***	53.18***	1.664
•	(6.076)	(6.052)	(1.245)
ezone	58.10** <sup>*</sup>	51.61***	3.249
	(13.64)	(13.57)	(2.786)
newcap	15.75***	13.55**	4.264***
	(5.281)	(5.273)	(1.081)
constant	59.62***	49.32***	10.62****
	(13.65)	(13.61)	(2.791)
Number of Observations	2175	2190	2193

#### Conclusion

- We show that pro-worker regulation reduces the number of workers permanently employed by manufacturing units
- This leads to the peculiar situation in which pro-worker regulations push workers off the very same protections that the law intended to provide

#### Limitations

- Cross-sectional data
- Only for a single year
- Self-reported variables subject to error

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